Who are we?

The purpose of the Small Business
Development Center is to help new
entrepreneurs realize their dream of business
ownership and assist existing businesses in
their efforts to remain competitive. Over
1,000 SBDC offices around the country
provide professional, confidential, and nocost business consulting services, including
one-on-one counseling and training, to
individuals starting a business or looking
for ways to improve an existing business.

Our consultants can meet with clients at the SBDC office, virtually or at other sites within their region. They:

- Assist clients in starting or improving a business or solving management issues.
- Educate clients in all facets of the business planning process.
- **Empower** clients to achieve future planning and problem-solving skills.

In the past 12 years the SBDC has helped clients with over \$1 Billion in financing to start or grow their business. SBDC has helped create and retain over 1200 jobs annually.

South Dakota has SBDC Offices in: Aberdeen · Brookings · Mitchell Pierre · Rapid City Sioux Falls · Watertown · Yankton

Please see our contact information for each office on the back page.

Our Consulting Services

Venturing Into Business

Learn what it takes to be an entrepreneur and how to understand current regulatory issues

Business Planning

Business Plan guidance and evaluation

"Do-it-Yourself" Market Research
Gather facts and knowledge to make
better market-based decisions

Marketing

Learn strategies to effectively market your product and/or service

• Financing the Small Business

Explore small business financing programs

Financing Analysis

Assistance in projecting income statements, cash flow statements, balance sheets, and break-evens

Cash Flow Planning & Management Identify and manage cash needs of a business

Business Expansion

Assistance examining the pros and cons of expansions

Small Business Information

Research a variety of resource materials necessary for starting and/or managing a business

Our Vision

A vibrant and growing economy in South Dakota fueled by ongoing, effective, innovative business consultation.

Our Mission

Helping entrepreneurs and businesses to succeed.

SBDC Consultants provide individual consulting by appointment.

Please call the regional office in your area to schedule an appointment.

Brought to You By:

The South Dakota Small Business
Development Center (SBDC) is a
partnership between the U.S. Small
Business Administration, The
University of South Dakota, the
South Dakota Governor's Office of
Economic Development, Xcel
Energy and five host organizations
across the state.

LOCATIONS

The SBDC has 6 locations and 2 satellite offices across the state.

506 South Main Street, Suite 2

Aberdeen, SD 57401

Phone: 605.698.7654 x5 Fax: 605.698-3038

221 S. Central Avenue, Suite 33

Pierre, SD 57501

Phone: 605.773.2783 Fax: 605.773.2784

730 E. Watertown Street **Rapid City**, SD 57701

Phone: 605.716.0015 Fax: 605.394.6140

5116 S. Solberg Avenue Sioux Falls, SD 57108 Phone: 605.275.7575

418 18th Avenue NE, P.O. Box 1207

Watertown, SD 57201

Phone: 605.882.5115 Fax: 605.882.5049

Satellite Office: Enterprise Institute 2301 Research Parkway Suite 218 **Brookings**, SD 57007 Phone: 605.697.5015

1808 Summit Street P.O. Box 687

Yankton, SD 57078

Phone: 605.665.0751 Fax: 605.665.0303

Satellite Office:

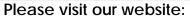
Dakota Wesleyan University Kelley Center for Entrepreneurship

Mitchell, SD 57301

Phone: 605.665.0751(Call for appt.)

South Dakota SBDC is a partnership of:

Beadle & Spink Enterprise Community Black Hills Community Development Black Hills Power and Light Company City of Chamberlain City of Yankton First District Association of Local Governments **GROW South Dakota** Northeast SD Community Action Program Planning and Development District III Rapid City Area Economic **Development Partnership** SD Governor's Office of Economic Development U.S. Small Business Administration University of SD Beacom School of Business West River Foundation **Xcel Energy**



www.sdbusinesshelp.com

The South Dakota Small Business Development Center is partially funded by the U.S. Small Business Administration. Under Cooperative Agreement SBAHQ-20-B-0039. Reasonable accommodations for persons with disabilities will be made if requested at least 2 weeks in advance. Contact Mark Slade at (605) 275-7575 or email mark.slade@usd.edu.

As a sponsored program of the University of South Dakota, The SD SBDC provides services without discrimination based on sex, race, color, creed, national origin, ancestry, citizenship, gender, gender identification, transgender, sexual orientation, religion, age, disability, genetic information or veteran status or on any other status that may become protected under law against discrimination.







"From an acorn a mighty oak may grow" ~David Everett



Providing free, confidential business consulting to South Dakotans