

Who are we?

The purpose of the Small Business Development Center is to help new entrepreneurs realize their dream of business ownership and assist existing businesses in their efforts to remain competitive. 1,100 SBDC offices around the country provide professional, confidential, and no-cost business consulting services, including one-on-one counseling and training, to individuals starting a business or looking for ways to improve an existing business.

Our consultants meet with clients at the SBDC office or at other sites within their region. They:

- **Assist** clients in starting or improving a business or solving management issues.
- **Educate** clients in all facets of the business planning process.
- **Empower** clients to achieve future planning and problem-solving skills.

In the past 12 years the SBDC has helped clients with over \$1 Billion in financing to start or grow their business. SBDC has helped create and retain over 1200 jobs annually.

South Dakota has SBDC Offices in:
Aberdeen · Brookings · Mitchell
Pierre · Rapid City
Sioux Falls · Watertown · Yankton
State Office in Vermillion

Please see our contact information for each office on the back page.

Our Consulting Services

- **Venturing Into Business**
Learn what it takes to be an entrepreneur and how to understand current regulatory issues
- **Business Planning**
Business Plan guidance and evaluation
- **“Do-it-Yourself” Market Research**
Gather facts and knowledge to make better market-based decisions
- **Marketing**
Learn strategies to effectively market your product and/or service
- **Financing the Small Business**
Explore small business financing programs
- **Financing Analysis**
Assistance in projecting income statements, cash flow statements, balance sheets, and break-evens
- **Cash Flow Planning & Management**
Identify and manage cash needs of a business
- **Business Expansion**
Assistance examining the pros and cons of expansions
- **Small Business Information**
Research a variety of resource materials necessary for starting and/or managing a business

Our Vision

Be the advisor of choice for emerging, startup, and existing businesses

Our Mission

Be an advisor for South Dakota businesses to start or grow by assisting with business planning, operational improvement, and product or market development

SBDC Consultants provide individual consulting by appointment only.

Please call the regional office in your area to schedule an appointment.

Brought to You By:

The South Dakota Small Business Development Center (SBDC) is a partnership between the U.S. Small Business Administration, the University of South Dakota, the South Dakota Governor's Office of Economic Development, Xcel Energy and four host organizations across the state.

LOCATIONS

The SBDC has 7 locations and 2 satellite offices across the state.

- 2329 N. Career Avenue, Ste. 106
1. Sioux Falls, SD 57107
Phone: 605.367.5757 Fax: 605.367.5755
- 730 E. Watertown Street
2. Rapid City, SD 57701
Phone: 605.716.0015 Fax: 605.394.6140
- 416 Production Street North
3. Aberdeen, SD 57401
Phone: 605.626.2565 Fax: 605.626.2667
- 124 1st Avenue NW, P.O. Box 1207
4. Watertown, SD 57201
Phone: 605.882.5115 Fax: 605.882.5049
- 221 S. Central Avenue, Suite 33
5. Pierre, SD 57501
Phone: 605.773.2783 Fax: 605.773.2784
- 1808 Summit Street, P.O. Box 687
6. Yankton, SD 57078
Phone: 605.665.0751 Fax: 605.665.0303
Satellite Office:
Dakota Wesleyan University
Kelley Center for Entrepreneurship
Mitchell, SD 57301
Phone: 605.665.0751 (Call for appt.)
- State Administrative Office:**
The University of South Dakota
Beacom School of Business
414 East Clark Street
7. Vermillion, SD 57069
Phone: 605.677.5103 Fax: 605.677.5427

South Dakota Small Business Development Center is a partnership of:

Beadle & Spink Enterprise Community
Black Hills Community Development
Black Hills Power and Light Company
Black Hills Special Service Cooperative
Central Planning District
City of Chamberlain
City of Mitchell
City of Rapid City
City of Yankton
First District Association of Local Governments
Northeast SD Community Action Program
Planning and Development District III
Rapid City Area Economic
Development Partnership
SD Governor's Office of Economic Development
U.S. Small Business Administration
University of SD Beacom School of Business
Xcel Energy

Please visit our website:

www.sdbusinesshelp.com

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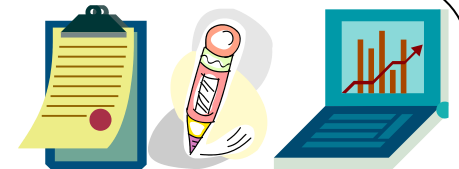


The South Dakota Small Business Development Center operates under Cooperative Agreement
SBAHQ-15-B-0018



www.sdbusinesshelp.com

*"From an acorn
a mighty oak may grow"
~David Everett*



Providing
free, confidential
business consulting
to South Dakotans